

## ORDER POLICY AND CONDITIONS FOR WHOLESALERS AND DISTRIBUTORS

(FACTORY PRICES):

EFFECTIVE FEBRUARY 2007

### MINIMUM ORDER:

First order and re-orders: EUR 1000.00

### MINIMUM QUANTITY:

20 pieces/sets of each item, design and color (does not apply to items on stock)

5 chess sets/chandeliers of each design

### PAYMENT TERMS

*New customer* – full prepayment or major credit card.

*Reorders* – 1 % discount for full prepayment. Otherwise Net 30 days.

### PAYMENT OPTIONS

We gladly accept:

- Wire transfers
- Personal/Company Checks
- Bank drafts / Cashiers checks
- VISA/MASTERCARD

### DELIVERY

In stock items are shipped within 10 days.

Other orders are delivered within 4-10 weeks.

### SHIPPING

We ship worldwide from our factory warehouse in Czech Republic. Our prices include export packaging and custom clearance in the Czech Republic.

### SHIPPING OPTIONS

We ship the goods via aircargo or ocean freight depending on the quantity and requested time of delivery. At your request, the merchandise may be shipped by a carrier of your choice, such as Fedex, DHL or UPS. Shipping by these carriers is faster but of course more costly. Please indicate in your order which option do you prefer. Our prices are EXW Factory and the actual shipping and insurance cost will be added to your total.

### DISCOUNTS

The discounts are calculated from the EXW total, that is before adding the shipping.

Order of:

EUR 3,000 and more- 2 %

EUR 5,000 and more- 3 %

EUR 8,000 and more- 5 %

*For larger orders, the discounts and conditions are open to negotiations.*

